

INTRODUCING OUR EXPERT TEAM

PLEASE SELECT A TEAM TO MEET

SALES
MANAGERS

DESTINATION
EXPERTS

SALES
TEAM

TRAVEL
SUCCESS

SALES
SUPPORT

QUALITY
CONTROL



INTRODUCING TERRA NOVA'S SALES DIVISION

At Terra Nova, our sales structure is designed to combine expertise, efficiency, and a genuine passion for Southern Africa.

Our **FIT (Tailor-Made) Team** specialises in creating fully customised journeys, handling individual requests that require detailed planning, in-depth destination knowledge, and close collaboration with our valued agents. From complex fly-in safaris to multi-country itineraries, this team thrives on crafting unique, seamless travel experiences.

Alongside them, our **Sales Team** focuses on enquiries with a clearer brief and defined structure. This allows for fast, accurate turnaround times while still maintaining the high level of care, product knowledge, and personal attention Terra Nova is known for.

Both divisions are supported by a team of **passionate Destination Experts** and **Sales Consultants** who bring first-hand field experience and a deep understanding of the regions we operate in.

The teams are led by **seasoned Managers with longstanding industry** and **on-the-ground experience**, ensuring strong guidance, quality control, and a culture of mentorship and continuous improvement.

Our Terra Nova Sales Division combines personal service, operational strength, and destination passion - the foundation of every Terra Nova journey.

MEET OUR SALES MANAGERS



JOHAR ALI OSMAN

FIT Operations Manager

Ali joined the Terra Nova family on Dec 2025

joharali@terra-nova.co.za



SANDY VERSTER

FIT Team Leader South Africa

Sandy joined the Terra Nova family on June 2025

sandy@terra-nova.co.za



LAURA GARNY

FIT Team Leader Namibia

Laura joined the Terra Nova family on Nov 2021

laura@terra-nova.com.na

MEET OUR SOUTH AFRICA DESTINATION EXPERTS



SIVE NYOKANA

SENIOR DESTINATION EXPERT

Specialities:

Self-Drive Tours, Botswana Expert,
Luxury & Honeymoon

Joined Terra Nova in Feb 2023

sive@terra-nova.co.za



TAMMY EUROPA

SENIOR DESTINATION EXPERT

Specialities:

Self-Drive Tours, Family Expert,
Private Guided Tours

Joined Terra Nova in Aug 2023

tammy@terra-nova.co.za



MAKOMA LUTHULI

SENIOR DESTINATION EXPERT

Specialities:

Private Guided Tours, Small Group
Tours

Joined Terra Nova in Nov 2022

makoma@terra-nova.co.za



SARA MCLEOD

SENIOR DESTINATION EXPERT

Specialities:

Italian Market

Joined Terra Nova in Feb 2026

sara@terra-nova.co.za

MEET OUR SOUTH AFRICA DESTINATION EXPERTS



KATJA MORRIS

DESTINATION EXPERT

Specialities:

Self-Drive Tours, Active itineraries (Golf, Hiking), Guest Support

Joined Terra Nova in Aug 2024
katjam@terra-nova.co.za



PATIENCE MACHISA

JUNIOR DESTINATION EXPERT

Specialities:

Self-Drive Tours, Budget-friendly itineraries

Joined Terra Nova in Apr 2023
patience@terra-nova.co.za



CINDY MURPHY

JUNIOR DESTINATION EXPERT

Specialities:

Self-Drive Tours, Family Expert

Joined Terra Nova in Aug 2023
cindy@terra-nova.co.za



ZIYANDA MBELE

JUNIOR DESTINATION EXPERT

Specialities:

Self-Drive Tours, Family Expert,
Budget-friendly itineraries

Joined Terra Nova in May 2024
ziyandam@terra-nova.co.za

MEET OUR NAMIBIA DESTINATION EXPERTS



**LIESEL
WILD**

DESTINATION EXPERT

Specialities:

Special Projects, Private Guided Tours,
Fly-Ins

Joined Terra Nova in May 2014
liesel@terra-nova.co.za



**AYESHA
STUMPFE**

SENIOR DESTINATION EXPERT

Specialities:

Self-Drive Tours, Private Guided Tours,
Small Group Tours

Joined Terra Nova in Sept 2023
ayesha@terra-nova.com.na



**MEUNAE
MASALA**

SENIOR DESTINATION EXPERT

Specialities:

Self-Drive Tours, Budget-friendly
itineraries, Family Travel

Joined Terra Nova in Dec 2025
meunae@terra-nova.co.bw



**NATASHA
WILKINSON**

SENIOR DESTINATION EXPERT

Specialities:

Self-Drive Tours, Luxury & Honeymoon

Joined Terra Nova in Dec 2025
natashaw@terra-nova.co.za

MEET OUR NAMIBIA DESTINATION EXPERTS



**MILDRED
MAKAULA**

DESTINATION EXPERT

Specialities:
Self-Drive Tours, Private Guided Tours

Joined Terra Nova in Feb 2026
mildred@terra-nova.com.na



**ALESSANDRA
VON WIELLIGH**

DESTINATION EXPERT

Specialities:
Special Projects, Private Guided Tours,
Fly-Ins

Joined Terra Nova in Aug 2022
alessandra@terra-nova.com.na



**PIA
BACHRAN**

SCHEDULED TOURS COORDINATOR

Specialities:
German-speaking mini group tours
("Zubucherreisen")

Joined Terra Nova in Oct 2025
pia@terra-nova.com.na

MEET OUR BOTSWANA EXPERTS



ILAN SAMUEL

PROJECT MANAGER BOTSWANA

Joined Terra Nova in Apr 2025
ilan@terra-nova.co.za



JACQUI KASALE

**SENIOR DESTINATION EXPERT &
OFFICE MANAGER**

Joined Terra Nova in Jan 2026
jacqui@terra-nova.co.bw

MEET OUR SALES TEAM

These are the dynamic faces behind our Sales Team, making sure enquiries with a clear brief are turned around fast and efficiently.

**NADIA
JOHANNES**

**SHAMEEMA
EDDERICKS**

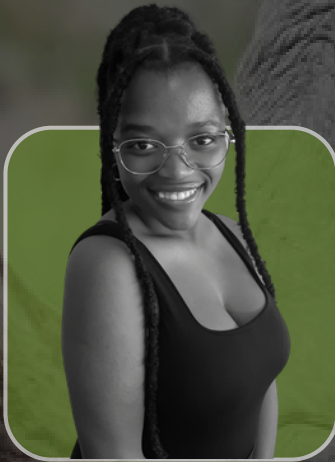
**SIPHOSETHU
GABULA**

**ROSWITHA
MOKHATU**

**KAYBEE
BAKU**

MEET OUR SOUTH AFRICA TRAVEL SUCCESS TEAM

While others plan the adventure, this team makes sure the magic actually happens. Our Travel Success team are the heroes behind the scenes - double-checking every detail, preparing travel documents, paying suppliers, and making sure everything is perfectly lined up before your clients even pack their bags.



ZIYANDA QONGQO



TAMSIN OCTOBER



STEPHEN MORRIS



LUCRETIA MATTHYSSEN



ANNIQUE DAVIDS



CHAD ADAMS



NATASHA DAMONS



LINDOKUHLE RANDOYI

MEET OUR NAMIBIA TRAVEL SUCCESS TEAM



IMELDA BALZER



NESTORY PIUS

MORE HEROES BEHIND THE SCENE

Beyond planning the journey, there are more teams keeping everything running seamlessly. From support and preparation to quality control and client care, they ensure every detail is accurate, organised, and ready so that each journey feels effortless from start to finish.

Meet them on the next pages.



MEET OUR SALES SUPPORT TEAM



MONICA HAVEMANN

SALES SUPPORT TEAM LEADER

Monica is the dedicated person supporting you when you, as our valued Terra Nova Agent, would like to experience our beautiful destinations firsthand. While you can focus on discovering, learning, and enjoying the journey, she will make sure all arrangements run smoothly.

monica@terra-nova.co.za



MONIKA PRINSLOO

SALES SUPPORT ADMINISTRATOR

Monika is the driving force behind your Sample Tours, carefully designing itineraries that showcase the very best of Southern Africa. With a keen understanding of what works in Sales, she builds tours for your website or brochure that are inspiring and easy to sell.

monika@terra-nova.co.za



PATRICIA VAN DYK

SALES SUPPORT ADMINISTRATOR

Patricia ("Trixie") manages all Travel Directions and WETU content — carefully creating and checking every itinerary for clarity and accuracy, and presenting it consistently in both English and German to ensure a smooth experience for you and your clients.

patricia@terra-nova.co.za

MEET OUR QUALITY CONTROL TEAM



TAMSIN MATHEWS

TRAINING MANAGER

Tamsin ("Tammi"), our Training Manager, leads team development — creating training programs, onboarding new staff, and driving continuous learning so everyone has the skills and confidence to deliver exceptional service.

tamsin@terra-nova.co.za



JANA BACK

QUALITY CONTROL MANAGER

Jana is the guardian of Terra Nova's high standards — bringing years of travel industry experience (especially within the German market) to make sure every detail stays accurate, consistent, and exactly at the level of service our partners trust us for.

jana@terra-nova.co.za



VALERIE NEL

TRAVEL CONCIERGE

Valerie ("Val") makes sure your clients are always in the very best hands - adding an extra layer of care and support so every traveller feels looked after from the first moment to the final farewell.

valerien@terra-nova.co.za

CONTACT US:



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Terra Nova Tours Namibia



Terra Nova Tours | Namibia



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LOCATION

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